



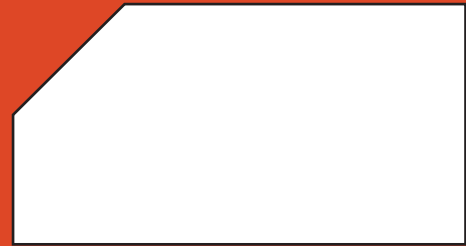
The *right* agent makes all the difference

Expertise matters. In a sellers market, where many buyers compete for a small amount of inventory, you need skilled professionals in your corner.

In every transaction, challenges arise that *could* sink deals and cost money. Sometimes the issues are common, but unexpected issues are also routine. That is why novice agents and DIYers leave money on the table. *An agent's cumulative body of work is an important predictor of success.*

The best representation is by agents who have negotiated a wide variety of transactions. It also helps to have smart people who are able to tap deep reserves of enthusiasm, creativity, professional networks, and a tireless work ethic.

Does **YOUR** real estate agent...



All agents are not created equal. The right agents pay for themselves by adding value throughout the transaction. These gains more than cover the cost of commission. The best agents make you money.

Let's work together to achieve your real estate goals.

Des & Kelly

D **E** **S** **I** **R** **E** **E**
+ Kelly

See the big picture?

We serve our clients for life. We look beyond the immediate transaction, and advise based on your long term goals.

Make it rain?

We know how to win. Our clients net more money due to our expertise. We capture value at every step of the process.

Enjoy the ride?

Real estate is fun. We know stakes are high and the decisions are big, but it also should be fun. A sense of humor goes a long way.

Have the experience?

Every transaction is different and offers lessons for the future. From 2001-2014, Desiree and Kelly accumulated experience from 563 transactions.

Have the time?

Kelly is our team's designated touring specialist. Our systems are tuned to serve busy buyers in a hot market.

Know the market?
In the current sellers market, from 2013-14, Desiree and Kelly completed 68 transactions. (32 buyers, 47 sellers).

We believe in win/win negotiation built on trust and good faith. We also believe that superior information, hustle, and wisdom puts our clients on top.

Win negotiations?

Communicate reliably?

We practice timely, direct communication. We provide the best information in the way that we will do something, we do it. We practice timely, direct communication. We provide the best information in the way that we will do something, we do it.



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