

Putting our house on the market has been an immense physical and emotional undertaking. We could not have done it without Desiree and her incredible team.

Des provided the honest feedback, gentle encouragement, and boundless energy that were necessary for us to even consider starting this process.

Looking back, it is hard to believe that we got to the point where we were ready and willing to part with our special home.

Forgive the hyperbole, but it feels like we climbed a mountain and Des was our guide. Our sincerest thanks to Des, Joe and their entire team.

-Justin & Jody O'Brien, 2021

#### Sales/List Price % (Avg)

#### Desiree's Sales History 2001 - 2020

Testimon,





Years in the biz

**271**Career total listing sales

**Z Z** Career total buyer sales

### **Agent Comparison Worksheet--By the Numbers**

		Agent #2	Agent #3
Broker	Desiree Loughlin		
Brokerage	Windermere		
Transaction Coordinator	Rosina Geary		
Marketing Specialist	Joe Sullivan		
Year Licensed	2001		

## 2019 - present Jan 1, 2019 - Dec 31, 2020

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Total sales	47	
Buyer sales	17	
Average buyer sold price	\$862	
Listing sales	30	
Average listing sold price	\$813	
Sold price/List price %	101.2%	
Average Days on Market	12	

# 2015 - 2018 Jan 1, 2015 - Nov 30, 2020

Total sales	128	
Buyer sales	62	
Average buyer sold price	\$742	
Listing sales	66	
Average listing sold price	\$713	
Sold price/List price %	103.3%	
Average Days on Market	15	

## Career Sales Jan 1, 2001 - present\*

Total sales	503	
Buyer sales	232	
Listing sales	271	

<sup>\*</sup> Older NWMLS online data sets are incomplete; more detailed statistics are not feasible.